

**Invitation for Expression of Interest**  
**For Provision of Mining Works at Hongsa Mine**  
**(the “Invitation”)**

Hongsa Power Company Limited (hereinafter “**HPC**”) hereby brings to you the expression of interest (the “**EOI**”) for the provision of Mining Works at Hongsa Mine, Hongsa District, Xayaburi Province, Lao PDR. The Mining Works will include waste removal, lignite excavation, and drilling and blasting, pursuant to the particular terms and conditions, which consist of (collectively “**Mining Works Contracts**”):

- Mining Works Contract G
- Mining Works Contract H
- Mining Works Contract - Mine Pit Services
- Mining Works Contract - North Pit Wall

HPC is inviting all interested proponent to submit their qualification documents for pre-qualification evaluation for Mining Works Contracts at Hongsa Mine (the “**Pre-Qualification**”). Any applicant, who interests to join the new project as the details thereof specified below shall submit their qualification document for the Pre-Qualification process as specified herein. The qualified mining contractors who have passed the Pre-Qualification hereunder (the “**Shortlisted Tenderer**”) will be invited to join the Mining Works Contracts tender process.

Yours faithfully,



**Mr. Pratheep Yoknamngoen**

For and on behalf of

Procurement Committee

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## 1) Introduction and Background

HPC was formed in 2009 by Banpu Power Public Company Limited (BPP), RH International (Singapore) Corporation Pte. Ltd. is a subsidiary of RATCH Group Public Company Limited (formerly named as Ratchaburi Electricity Generating Holding Public Company Limited) and Lao Holding State Enterprise (LHSE), to develop and operate a 1,878 MW lignite mine mouth power plant, commonly called the 'Hongsa Power Plant'. Upon its scheduled completion in 2016, Hongsa Power Plant will become Lao PDR's highest-capacity power plant, providing a sustainable source of energy for both Laos and Thailand.

The Mining Works Contracts will include waste removal, lignite excavation, and drilling and blasting work, pursuant to the particular terms and conditions, which consist of (collectively "**Mining Works Contracts**"):

- Mining Works Contract G
- Mining Works Contract H
- Mining Works Contract - Mine Pit Services
- Mining Works Contract - North Pit Wall

## 2) General Conditions of Invitation

The Mining Works Contracts shall responsible for the drilling and blasting services, waste and lignite excavation and transportation from Main Pit to the crusher or dumping area as the preliminary detail scope of work is separately specified as follows;

### i) Scope of work

#### a) Mining Works Contract G

- Waste and Lignite excavation and transportation to waste dump area, waste crusher or lignite crusher as located by HPC.
- Working Period : Year 2027 – Year 2033
- Production
  - 1) Waste: approximately 64.00 MBCM
  - 2) Lignite: approximately 50.60 MTonnes
- The designated excavation and dumping areas have been specified by HPC.
- HPC requires the proponent to good capabilities.
- The clearing work (if any).
- The construction and maintenance haul road.
- Good safety and Environment policy.
- Others.

#### b) Mining Works Contract H

- Waste and Lignite excavation and transportation to waste dump area, waste crusher or lignite crusher as located by HPC.
- Working Period : Year 2028 – Year 2033
- Production
  - 1) Waste: approximately 57.00 MBCM
  - 2) Lignite: approximately 43.10 MTonnes
- The designated excavation and dumping areas have been specified by HPC.
- HPC requires the proponent to good capabilities.
- The clearing work (if any).
- The construction and maintenance haul road.
- Good safety and Environment policy.
- Others.

#### c) Mining Works Contract - Mine Pit Services

- Work Type A : Waste and Lignite excavation and transportation to waste dump area, waste crusher or lignite crusher as located by HPC.
- Work Type B : Rehandle Waste and Rehandle Lignite excavation and transportation to waste dump area, waste crusher or lignite crusher as located by HPC.
- Work Type C : Debris, slurry, slimes, mine water and solid, residual including other same materials deposited beneath and collected in the sump in solid and liquid forms (sludge).
- Working Period : Year 2027 – Year 2033

- Production
    - 1) Work Type A: approximately 7.00 MBCM
    - 2) Work Type B: approximately 0.70 MBCM
    - 3) Work Type C : approximately 7.00 MBCM
  - The designated excavation and dumping areas have been specified by HPC.
  - HPC requires the proponent to good capabilities.
  - The clearing work (if any).
  - The construction and maintenance haul road.
  - Good safety and Environment policy.
  - Others.
- d) Mining Works Contract - North Pit Wall
- Waste excavation and transportation to waste dump area or waste crusher as located by HPC.
  - Drilling and Blasting services.
  - Working Period : Year 2027 – Year 2033
  - Production
    - 1) Blasting production: approximately 5.60 MBCM
    - 2) Waste : approximately 22.75 MBCM
  - The designated drilling, excavation and dumping areas have been specified by HPC.
  - HPC requires the proponent to good capabilities.
  - The clearing work (if any).
  - The construction and maintenance haul road.
  - Good safety and Environment policy.
  - Others.

## ii) Schedule

This Schedule can be varied at the HPC's sole discretion

Item	Description	Date	Time
1.	Distribution of Invitation of EOI	27 Feb'25	N/A
2.	Close EOI	25 Mar'25	17:00
3.	Issue RFP documents to Shortlisted Tenderer	22 Apr'25	
4.	Tenderers Site visit	14 May'25	
5.	Close Tenders	30 Jun'25	
6.	Awarding the contract to Successful	Jan'26	

### 3) Information provided by Proponent

Proponents are requested to provide certain information. To assist HPC in their evaluation of EOI, this information must be provided in the format outlined in the Schedules. That is, all of the information relevant to a schedule should be provided in that schedule and not dispersed through a number of schedules for HPC to interpret and collate. If the Proponent wishes to provide additional relevant information, this is acceptable, but should also be included in the appropriate schedule under 'Other Relevant'. The Schedules included herewith are listed as follows:

- Schedule A: Experience
- Schedule B: Financial
- Schedule C: Equipment and Operations
- Schedule D: Personnel
- Schedule E: System and Procedures
- Schedule F: Environment and Safety Management
- Schedule G: Corporate Documents

#### 4) Pre-Qualifications Requirements

- i) Proponent must not share any collusive with other Proponents and must not commit any action in obstruction of the fair competition according to the definition given in the Annexes.
- ii) HPC will evaluate the qualification of the Proponent by considering the factors as follows;
  - a. Experience
  - b. Financial
  - c. Equipment and Operations
  - d. Personnel
  - e. System and Procedures
  - f. Environment and Safety Management
  - g. Others
- iii) The Proponent shall provide the relevant information as requested in the schedule as attached hereto.
- iv) Any Proponent who submits any fraudulent document to HPC or misrepresent any documents shall be deemed disqualified in all cases.
- v) HPC reserves its rights to verify and request additional information of EOI.
- vi) The Procurement Committee reserves its rights to proceed in any progress as it deems appropriate during the evaluation of EOI for the best interests of HPC.
- vii) The qualified mining contractors who have passed the Pre-Qualification hereunder or the Shortlisted Tenderer will be invited and provided with the Tenders Documents to join the Mining Works Contracts tender process.
- viii) All submitted documents and information will be kept confidential and will not be returned.



**5) Lodgement**

The Proponent's proposal shall be submitted to HPC in one (1) separate sealed envelope with flash drive in each envelope:

**Hongsa Power Company Limited**

Attention: Ms. Phannipa Kiatbumrung  
(Division Manager - Procurement)  
3/37-38 Woravichai Road, Nai-Wieng  
District, Muang Nan, Nan Province  
55000, Thailand

Or

**Hongsa Power Company Limited**

Attention: Ms. Phannipa Kiatbumrung  
(Division Manager - Procurement)  
Phonchan Office, Hongsa District,  
Xayaboury Province, Lao PDR.

The submission of the proposal shall be addressed to HPC's personnel and office address above, no later than 17:00 local time on the date of 25<sup>th</sup> March 2025.

For proponents submitting by post, the proposal shall be registered at the post office by the same deadline, 25<sup>th</sup> March 2025.



## SCHEDULE

### Schedule A: Experience

Proponent shall summarize all relevant experiences in previous 7 years (**2018-2024**) by completing required information in the below table format.

Year	Project Name	Field (Mine/ Dam/ Civil)	Contract Duration	Contract Value	BCM or Tons /year	Explosive Work
<b>Total</b>		<b>Mine</b>				
		<b>Dam</b>				
		<b>Civil</b>				

*Remark: A copy of contact or any work certificate as referred to in the table shall be provided to HPC.*

Descriptions of mining experiences:

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Descriptions of dam experiences:

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Descriptions of civil experiences:

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Descriptions of explosive work experiences:

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Other relevant information:

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## Schedule B: Financial

- i) Proponent shall complete the required information of its financial information in the previous 3 years **(2022-2024)** for this tender in the below table format.

No	Description	2022	2023	2024
1	Registered capital			
2	Total asset value			
3	Cash flow amount			

- ii) Proponent shall provide one (1) copy of the financial annual report for year 2024 and audited accounts for year 2022 and year 2023 such as financial statement for the two (2) previous years.
- iii) Other relevant information, such as key financial ratios, credit reports, etc.:  
*(as well as any additional information that proponents deem relevant to demonstrate their financial stability and capacity to successfully execute the works under the financing structure options for the equipment to be used, as outlined below:*
1. Contractor Self-Financing
  2. Equipment leasing by Contractor
  3. Equipment leasing by HPC, Operated by Contractor
  4. Company-Provided Financing
  5. Assignment of Receivables
- Remark: The financing structure options shall be determined by HPC and specified at the tender stage)*

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**Schedule C: Equipment and Operations****i) Equipment**

Proponent shall complete the required information of its current equipment in the below table format (not included subcontractor's equipment).

Equipment Name	Model	Capacity	Production	Conditions	Year of Manufacture	No. of Equipment

Other relevant information:

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**ii) Operations****a) Subcontractors**

Descriptions of Subcontractors:

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**b) Maintenance Contract**

Descriptions of Maintenance Contract:

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## Schedule D: Personnel

### i) Current Manpower

Proponent shall complete required information of its current manpower in the below table format.

Work Description	Position	Laos	Others (please specify)	No. of Manpower
1.				
2.				
3.				
...				

*Remark: Proponent's **organization chart** shall be attached with this schedule.*

Current technical support, including onsite, regional/head office and consultants:

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Current recruitment policy:

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Other relevant information:

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## ii) Proposed Manpower

Proponent shall complete required information of its proposed manpower per each Mining Works Contracts for this tender in the below table format.

Work Description	Position	Laos	Others (please specify)	No. of Manpower
1.				
2.				
3.				
...				

*Remark: Proposed proponent's **organization chart** shall be attached with this schedule.*

Proposed technical support, including onsite, regional/head office and consultants:

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Proposed recruitment policy:

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Other relevant information:

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### **Schedule E: Systems and Procedures**

Proponent shall attach samples of the proposed systems and procedures to be adopted at the site. These samples should be sufficient to illustrate the proponent's established processes, including:

- 1) Project administration
- 2) Maintenance management (planning/ recording / reporting)
- 3) Waste removal management
- 4) Lignite excavation management
- 5) Drilling and blasting management
- 6) Equipment Performance Monitoring
- 7) Operation procedure
- 8) Quality assurance system
- 9) Cost control
- 10) Other systems and procedures (mechanical, electrical, etc.)



## Schedule F: Environment and Safety Management

Standards organizations	Certificate Expiry
Environmental ISO 14001	
Safety ISO 45001	
Others	

*Remark: Proposed proponent's ISO Certificate shall be attached with this schedule.*

Proposed Safety Management:

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Proposed Environmental Management:

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Experience in SHE (safety, health, and environmental management):

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Other relevant information:

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## Schedule G: Corporate Documents

- i) Proponent shall complete this check list form in accordance with its actual submission.

Description	Submit	Not Submit
<b>Certificate of registration;</b>		
<b>a) If the Proponent is an Ordinary or Limited Partnership</b>		
Partnership Certificate		
Partnership Registration Certificate		
List of Partnership Managers		
<b>b) If the Proponent is a Limited Company or Public Company</b>		
Company Certificate		
Company Registration Certificate		
Company Establishment Certificate		
List of Managing Directors		
Copy of Major Shareholders' Name List		
<b>ii) Copy of authorized person's passport;</b>		
<b>iii) Copy of tax certificate;</b>		
<b>iv) Power of attorney (if any);</b>		
<b>v) Company profile;</b>		
<b>vi) Most recent financial statements as duly verified by certified public accountant</b>		

*Remark: documents as required in item i) shall be issued no more than 6 months ago.*

**ATTACHMENT A****CONFIDENTIALITY AGREEMENT**

**TO:** Hongsa Power Company Limited

**ATTENTION:** Procurement Committee

**REFERENCE:** **EXPRESSION OF INTEREST (the “EOI”)**

By signing this Confidentiality Agreement, the undersigned, on behalf of [*Proponent's name*] (the “**Proponent**”), agrees with Hongsa Power Company Limited to:

- not use any non-public domain information contained in this invitation or subsequently obtained, whether verbally or in print or in electronic format, for any purposes other than for the purposes of preparing and submitting the EOI.
- not copy or reproduce any information contained in this invitation or subsequently obtained, whether verbally or in print or in electronic format, without the written permission of Hongsa Power Company Limited and then only to the extent considered reasonably necessary for the purposes of preparing and submitting the EOI.
- ensure that its employees, servants, consultants and agents or any other party to whom the Proponent has supplied information, shall be bound by terms no less onerous than those contained in this Confidentiality Agreement.
- sign such other form(s) of Confidentiality Agreement as Hongsa Power Company Limited may reasonably require.
- keep confidential the fact that the Proponent has lodged the EOI.

For and on behalf of:

\_\_\_\_\_  
(*Proponent's name*)

\_\_\_\_\_  
(*Signature of authorized person(s)*)

\_\_\_\_\_  
(*Title*)

\_\_\_\_\_  
(*Date*)

**ATTACHMENT B****INVITATION TO EXPRESSION OF INTEREST ACKNOWLEDGEMENT****TO: HONGSA POWER COMPANY LIMITED****ATTENTION: Ms. Chananya Suddan****REPLY EMAIL: Chananya\_S@hongsapower.com**

We acknowledge receipt of Invitation to Expression of Interest (EOI) dated 27<sup>th</sup> February 2025 and we,

\*(a) shall be submitting an EOI.

\*(b) decline to submit an EOI for the following reasons.

\* Delete whichever is not applicable.

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For and on behalf of:

(Name of Proponent Company)

(Signature)

(Please Print Name)

(Title) (Date)

**NOTE:**

- 1) Invitation to Expression of Interest Acknowledgement shall be replied by Email within 17:00 of 10<sup>th</sup> March 2025.

**ATTACHMENT C****CHECKLIST FOR PROPONENT**

The below lists information to be submitted with the EOI and forms which are to be completed by Proponents.

EOI Information	Check*
Schedule A : Experience	
Schedule B : Financial	
Schedule C :Equipment and Operations	
Schedule D : Personnel	
Schedule E :Systems and Procedures	
Schedule F :Environment and Safety Management	
Schedule G : Corporate Documents	
Confidentiality Agreement	
Invitation to Expression of Interest Acknowledgement	

\*Please initial items submitted.